



Industries Commissionerate,
Government of Gujarat
GoG-AMA Centre for International Trade



Programme on
High Sea Sales & Imports
(Procedure and Formalities)

Friday, December 16, 2016 - 2.00 p.m. to 5.00 p.m.

Venue: Torrent-AMA Management Centre • Core-AMA Management House, ATIRA Campus, Ahmedabad.

- Rationale** : “High Sea Sales” as a concept is peculiar to India. The importers and local buyers very often undertake this transaction without understanding of nuances involved.
Since India is a massive market for imports of goods and complete understanding of **High Sea Sale**, its process and legal implications will help all concerned parties to minimize the losses and expand their business.
- Objective** : The objective of this half day seminar is to acquaint the participants with concept of High Sea sale, documentation and procedure, compliances, Rules involved w.r.t **Foreign Trade Policy, Customs and other applicable Laws.**
- For Whom** : The program would be of use and interest to all Importers, Indenting Agents, Dealers in imported goods as well as user industrial segment, besides Financial and Commercial Mangers involved with import function.
- Contents** : • Concept – High Sea Sale, Import, Importers, Import duties, Assessable value, Assessment.
• Foreign Trade Policy and High Sea Sale
• Customs and High Sea Sale
• Procedure and Formalities
• High Sea Sale Agreement- Do’s and don’ts
• High Sea Sale and Air Shipment
• High Sea Sale v/s Pre – meditated sale – VATT implications.
• Benefit under High Sea Sale Transaction
• Miscellaneous
• Question Answer
- Faculty** : **Mr. S.M. Chaturvedi**, Legal-Corporate Advisor; Export-Import; Over 15 years of Corporate experience as Secretary, Manager & Executive Director with leading Public Ltd. companies and over 25 years consulting experience.
- Fee** : Rs.500/- per participant inclusive of Service Tax. Fee includes course fee, cost of reading materials & Hi-Tea. The cheque may please be drawn in the name of ‘Ahmedabad Management Association.’

Programme on High Sea Sales & Imports

December 16, 2016

REGISTRATION FORM: Please fill-in and return this form along with participation fee to:

Ahmedabad Management Association, ATIRA Campus, Dr. Vikram Sarabhai Marg, Ahmedabad 380 015.

Phone: 079-26308601-6 • **Fax:** 079 - 26305692 • **E-mail:** ama@amaindia.org • **Website:** www.amaindia.org

Cheque should be drawn in favour of “**Ahmedabad Management Association**”.

Name(s)	Designation:
1. _____	_____
2. _____	_____
Organization: _____	
Address: _____	

Pin Code: _____	
Telephone(s):	Mobile:
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E-mail: <input type="text"/>	