



Workshop on
**Relationship Management Skills
Using Emotional Intelligence**

**Practical Success Mantras for
Line Managers, Sales Leaders, Entrepreneurs &
All Those Concerned about Success**

Friday & Saturday, January 20 & 21, 2017 • 9.30 a.m. to 5.00 p.m.

Venue: Torrent-AMA Management Centre, Core-AMA Management House,
AMA Complex, Vastrapur Ahmedabad 380 015

Introduction: We all want to lead a happy, healthy life and stress free life. However, irritations in relationships are common place experience, more so, if you are the Head / Team Leader / In-charge / handling managerial responsibilities. Your intelligence and academic track record has already helped you travel your present journey. However, to bridge the gap between the present and future, one needs to sharpen the art of relationship management, hence also learn to enhance one's emotional intelligence. The workshop focuses on the following key areas of managing relationship through enhancing emotional intelligence

- a) Your strengths in interpersonal setting
- b) Your blind spots – how you knowingly / unknowingly hurt yourself
- c) Your temperament based on your personality make up
- d) How others are different from you and how can you benefit from these differences
- e) Understand and apply frame work of emotional intelligence for effective relationship
- f) Learn how to manage expectations in relationships – How to balance between others' expectations and your natural strengths
- g) Interpersonal Conflicts – how to understand and manage conflicts – how diseases can be prevented with this science

Your take away:

- a) Scientific analysis and 10 page report about yourself using a world renowned psychometric tool – Extended DISC with thorough explanation
- b) Scientific understanding of how (with your strengths and limitations) are you the source of problem ? Solution?

- c) Learn about how your team benefits with your unique contribution - practice tips as to how can you tap others' talents and giftedness for problem solving
- d) Taking personal responsibility for change – practical tips on managing relationships based on the science of Extended DISC
- e) Learn & practice skills in enhancing Emotional intelligence & relationship management
- f) Get personal counselling / feedback / tips on your own report and your way forward

Methodology: The workshop aims to build practical skills along with conceptual clarity. Hence filled with fun, games and exercises, case study & role play along with video based presentations. Not a single dull moment promised during learning packed two days.

Faculty : **Mrs. Nanda N Dave**, Director, The Mentors & Enablers carries two decades of robust corporate experience in HRD.

Fee : Rs.3450/- per participant inclusive of Service Tax. Concession for Member 10%, Patron Member 20%. Fee includes course fee, cost of reading material, Counselling fee, lunch & refreshment. The cheque may please be drawn in the name of 'Ahmedabad Management Association.'

Registration : Please send your registration along with participation fee to:
Ahmedabad Management Association
AMA Complex, Dr. Vikram Sarabhai Marg, Vastrapur, Ahmedabad 380 015
Phone:079-26308601-6 • Mobile : 9537407187
Fax:079-26305692 • E-mail: ama@amaindia.org
Website: www.amaindia.org
Mobile App: AMA-Ahmedabad amaIndia.org



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Please fill-in and return this form along with participation fee to:
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 ATIRA Campus, Dr. Vikram Sarabhai Marg, Ahmedabad 380 015.
Phone: 079-26308601-6 • **Mobile:** 9537407187
Fax: 079-26305692 • **E-mail:** ama@amaindia.org
Website: www.amaindia.org
Mobile App: AMA-Ahmedabad amaIndia.org

Cheque should be drawn in favour of
 "Ahmedabad Management Association".

Name(s)	Designation:
1. _____	_____
2. _____	_____
Organization: _____	
Address: _____	

	Pin Code: _____
Telephone(s): _____	Mobile: _____
Fax: _____	
E-mail:	<input type="text"/>